

JUN 27 2022

Approved

**REQUEST FOR AGENDA PLACEMENT FORM**

**Submission Deadline - Tuesday, 12:00 PM before Court Dates**

**SUBMITTED BY:** Ralph McBroom

**TODAY'S DATE:** June 21, 2022

**DEPARTMENT:** Purchasing

**SIGNATURE OF DEPARTMENT HEAD:**

**REQUESTED AGENDA DATE:** June 27, 2022

**SPECIFIC AGENDA WORDING:** Consider and approve revised pricing from Texas Bit related to RFB 2020-208 Road Materials.

**PERSON(S) TO PRESENT ITEM:** Ralph McBroom C.P.M.

**SUPPORT MATERIAL:** See attached

**TIME:** 5 min

(Anticipated number of minutes needed to discuss item)

**ACTION ITEM:** X

**WORKSHOP**

**CONSENT:**

**EXECUTIVE:**

**STAFF NOTICE:**

**COUNTY ATTORNEY:** X

**AUDITOR:**

**PERSONNEL:**

**BUDGET COORDINATOR:**

**IT DEPARTMENT:**

**PURCHASING DEPARTMENT:**

**PUBLIC WORKS:**

**OTHER:**

\*\*\*\*\*This Section to be completed by County Judge's Office\*\*\*\*\*

ASSIGNED AGENDA DATE: \_\_\_\_\_

REQUEST RECEIVED BY COUNTY JUDGE'S OFFICE \_\_\_\_\_

COURT MEMBER APPROVAL \_\_\_\_\_ Date \_\_\_\_\_



A CRH COMPANY

420 Decker Drive, Suite 200  
Irving, TX 75062  
Phone: (214) 741-3531

Monday, January 24, 2022

Dear Valued Customer,

TexasBit would like to express our appreciation of your continued support and commitment. Over the past year, we have all seen inflation which has had an impact on our industry in many ways, thus resulting in higher costs of production. These increased costs include the following:

- Liquid Asphalt 68%
- Aggregate 10%
- Energy 18%
- Diesel 34%
- Trucking 20%

Here at TexasBit, we are working daily to improve the safety and efficiency of our operations and minimize the impact of these rising costs to our customers. We have tried to absorb many of these costs for as long as possible. Though costs have continued to increase, these measures alone do not eliminate all the costs we continue to incur.

The attached pricing will go into effect on February 1<sup>st</sup>, 2022, at all our locations. We will continue to honor any existing signed quotes that are in effect prior to this date.

TexasBit values your business and remains committed to being your supplier of choice in the asphalt industry. Please contact your sales representative if you have any questions.

Sincerely,

Fred Ufolla  
Sales Manager-TexasBit  
C (817) 366-1663  
T (214) 741-3531  
E fred.ufolla@texasbit.com

[www.texasbit.com](http://www.texasbit.com)

**Libby Chandler**

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**From:** Ufolla, Fred (Texas Bitulithic) <fred.ufolla@TexasBit.com>  
**Sent:** Monday, June 13, 2022 11:52 AM  
**To:** Kristi Shaw  
**Cc:** Purchasing; Roxann Rudzavice; Michael, Chris S (TexasBit)  
**Subject:** RE: 208959 - RE: [EXT] RE: TexasBit Price Increase  
**Attachments:** SKM\_45822061312040.pdf

Some people who received this message don't often get email from fred.ufolla@texasbit.com. [Learn why this is important](#)

**\* External sender - use caution with links or attachments \***

Kristi,

Per your email request, I have included the following documents to show that TexasBit has incurred two increases on aggregate and significant increases on oil.

Document attached:

- 1) Invoices on the Asphalt Oil showing the increase of \$305.00 per ton which equates to \$15.25 in additional cost per ton of Asphalt.
- 2) Two increases on aggregate, which equates to \$4.50 per ton in additional cost per ton of Asphalt.
- 3) Revision on the pricing on the:
  - a. Type B- from \$59.00 per ton to \$76.00 per ton
  - b. Type D- from \$61.00 per ton to \$78.00 per ton

If you have any questions, please do not hesitate to call or email me. We appreciate your business and we are looking forward to working with you over the next year.

Thanks again for the opportunity.

**Fred Ufolla**  
Sales Manager- North Texas

**TexasBit**  
A CRH COMPANY  
420 Decker Drive, Suite 200  
Irving, TX 75062

C (817) 366-1663  
F (214) 742 3540  
E [fred.ufolla@texasbit.com](mailto:fred.ufolla@texasbit.com)

[www.texasbit.com](http://www.texasbit.com)

**From:** Kristi Shaw <kshaw@johnsoncountytexas.org>  
**Sent:** Monday, June 13, 2022 8:12 AM  
**To:** Ufolla, Fred (Texas Bitulithic) <fred.ufolla@TexasBit.com>  
**Cc:** Purchasing <PUR@johnsoncountytexas.org>; Roxann Rudzavice <Roxann@johnsoncountytexas.org>  
**Subject:** RE: 208959 - RE: [EXT] RE: TexasBit Price Increase

Fred,

Please send over the documentation for the price increase as we will need that for court.

VALERO

PHB1 B707 INN-5543 09-16-21 START MSG

VALERO MARKETING & SUPPLY COMPANY Page 1

ONE VALERO WAY , SAN ANTONIO TX 78249-1616 | Tax ID: 74-2751732

PRODUCT Invoice 3639189883 / 09/15/2021

Order NO. 1239903332 Customer NO. 133730 PO NO.

EPA RFG #: 4006

Ship-to address

This invoice will be included in BLOCK DEAL 2021

the electronic funds transfer CRH TEXAS MATERIAL GRP

(EFT) from your bank. Due date CEDAR PARK TX 78681-9998

information is shown at the bottom

of the invoice.

CONTRACT NO:40676052

CONSIGNEE: 2050626 BRND: U

CARRIER: ASPHALT TRANSPORT INC

BILL TO:

TRUCK/RAILCAR:AT392A

BOL: 48174

TEXAS MATERIALS GROUP INC BOL DATE/TIME:09/15/2021 00:32:00

1320 ARROW POINT DRIVE SUITE 307 PLANT: 8465 VMSC ASP - Houston,

CEDAR PARK TX 78613 TX

TX

TERMS OF DELIV:FCA Plant

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PRICING ELEMENT	PRICE	UOM	DEFERRED TAX	BILLED
PG 64-22 ASPHALT				
25.960 STO	25.960	STO		

BASE PRODUCT PRICE 345.000000 STO 8,956.20

TERMS:EFT 2.25% 10 DAYS AFT INV DATE Up to 09/24/2021 without deduction,pay 8,956.20

Less Product Discount 201.51-

Up to 09/24/2021 with a 2.250 % discount, pay 8,754.69

Draft will occur on the due date or closest business day (I.E. Due SAT>draft FRI; due SUN>draft MON). State deferred taxes drafted on due date or next business day. Federal deferred taxes drafted on due date or last business day prior to due date.

Material description

Reference code

PG 64-22 ASPHALT

PG64-22

\*\*\* In order to serve you better, please indicate the complete invoice number on your remittance advice. \*\*\*

PHB1 B707 INN-5543 09-16-21 END MSG



March 28, 2022

To: Our Valued Asphalt Customers

Effective April 1, 2022 Valero Marketing and Supply Company will change the Daily Rack prices of conventional and polymer modified asphalt cement in Houston, Corpus Christi, and Brownsville. Below you will find updated pricing on individual materials that apply.

Corpus Christi Terminal		Corpus Christi Refinery		Houston		Brownsville	
PG64-22	\$650 / ton	PG64-22	\$650 / ton	PG64-22	\$650 / ton	PG64-22	\$665 / ton
PG70-22S	\$750 / ton	PG70-22S	\$750 / ton	PG70-22S	\$750 / ton	PG76-22S	\$815 / ton
PG76-22S	\$800 / ton	PG76-22S	\$800 / ton	PG76-22S	\$800 / ton		
PG58-28	\$680 / ton	AC-5	\$705 / ton	PG58-28	\$705 / ton		
AC-15P	\$815 / ton	AC-10	\$680 / ton	AC-15P	\$680 / ton		
AC-20XP	\$815 / ton	EMFL	\$690 / ton	AC-20XP	\$690 / ton		
AC-0.6	\$755 / ton			AC-0.6	\$755 / ton		
AC-3	\$710 / ton			AC-10	\$680 / ton		
AC-5	\$705 / ton			RC-250	\$915 / ton		
AC-10	\$680 / ton			AC-5	\$705 / ton		
MC-30	\$975 / ton						
RC-250	\$915 / ton						

\*\*The products listed are subject to availability and daily rack prices may change at any time. We appreciate your business as always, and if you have any questions, please feel free to contact the Valero Marketing Manager for your area.

Houston - Sidney Pujol (225-603-3602) or Brian Damell (469-286-7128)

Corpus Christi / Brownsville – Johnie Goodman (361-442-3909) / Rick Rodgers (361-815-8982)

Thank You

Sidney Pujol  
 Sr. Mgr. - Gulf Coast Asphalt Marketing  
 225-603-3602 - Phone  
 210-370-4455 - Fax  
[sidney.pujol@valero.com](mailto:sidney.pujol@valero.com)

CC: Kat Crownover - Senior Manager - Asphalt Supply And Trading



October 5, 2021

Dear Valued Customer:

I would like to express our appreciation for the business you have chosen to conduct with Martin Marietta. As the economy continues to recover from the pandemic, Martin Marietta (MM) has continued to invest in our operations (such as our new North Bridgeport Quarry) to provide you with reliable and best in class customer service.

As we plan for 2022, we are announcing the following price increases for products at the operations listed below effective April 1<sup>st</sup>, 2022:

<u>Products</u>	<u>Quarry</u>	<u>Yards</u>
Concrete Stone (#57, #67 and #467)	\$2.00/ton	\$2.50/ton
Asphalt Stone (B, C, D, Belt Run)	\$2.00/ton	\$2.50/ton
Class A Stone (All Sizes)	\$2.00/ton	\$2.50/ton
Decorative Cobbles/Gravel (All Sizes)	\$2.00/ton	N/A
Ballast	\$2.00/ton	\$2.50/ton
Rip Raps (All Sizes)	\$2.00/ton	\$2.50/ton
Utility Stone (1-inch, 3/4-inch, 3/8-inch)	\$2.00/ton	\$2.50/ton
Concrete Sand	\$2.00/ton	\$2.50/ton
USGA Sand	\$2.00/ton	N/A
Tee Sand	\$1.50/ton	N/A
Pea Gravel (All Sizes)	\$1.50/ton	N/A
Masonry Sand	\$1.50/ton	\$2.00/ton
Base (All types)	\$1.25/ton	\$1.75/ton
Manufactured Sand & Screenings Limestone/Granite	\$1.00/ton	\$1.50/ton

Price increases will apply to following fixed plant and rail locations:

<u>Quarries</u>	<u>Sand &amp; Gravel Quarries</u>	<u>Rail Yards</u>
Bridgeport	Bells/Savoy	Cellina
North Bridgeport (formerly Chico)	Tin Top	Miller
Mill Creek Granite	51 Sand & Gravel	Dallas/Dallas Sand
Mill Creek Limestone		Corsicana
		Tyler
		Midlothian
		Farmersville

No pricing protection will be extended beyond currently active purchase orders or contracts. Price increase will apply to quoted projects beginning April 1<sup>st</sup>, 2022.

We value your business and thank you for your continued support and patronage.

Sincerely,  
  
 Mark Morgan  
 Vice President Aggregate Sales | Northern Region



April 12, 2022

Dear Valued Customer:

I would like to express our appreciation for the business you have chosen to conduct with our company. Martin Marietta (MM) is committed to making the needed investment in our operations to provide reliable and best in class customer service.

We are announcing the following price increases for products at the operations listed below effective July 1st, 2022:

<u>Products</u>	<u>Quarry</u>	<u>Yards</u>
Concrete Stone (#57, #67 and #467)	\$1.00/ton	\$2.00/ton
Asphalt Stone (B, C, D, Belt Run)	\$1.00/ton	\$2.00/ton
Class A Stone (All Sizes)	\$1.00/ton	\$2.00/ton
Decorative Cobbles/Gravel (All Sizes)	\$1.00/ton	N/A
Ballast	\$1.00/ton	\$2.00/ton
Rip Raps (All Sizes)	\$1.00/ton	\$2.00/ton
Utility Stone (1-inch, 3/4-inch, 3/8-inch)	\$1.00/ton	\$2.00/ton
Concrete Sand	\$1.00/ton	\$3.00/ton
USGA Sand	\$1.00/ton	N/A
Tee Sand	\$1.00/ton	N/A
Pea Gravel (All Sizes)	\$1.00/ton	N/A
Masonry Sand	\$1.00/ton	\$2.00/ton
Base (All types)	\$1.00/ton	\$2.00/ton
Manufactured Sand & Screenings Limestone/Granite	\$1.00/ton	\$2.00/ton

*Price increases will apply to following fixed plant and rail locations:*

<u>Quarries</u>	<u>Sand &amp; Gravel Quarries</u>	<u>Rail Yards</u>
Bridgeport	Bells/Savoy	Celina
North Bridgeport (formerly Chico)	Tin Top	Miller
Mill Creek Granite	51 Sand & Gravel	Dallas/Dallas Sand
Mill Creek Limestone		Corsicana
		Tyler
		Midlothian
		Farmersville
		Saginaw

***No pricing protection will be extended beyond currently active purchase orders or contracts. Price increase will apply to quoted projects beginning July 1st, 2022.***

We value your business and thank you for your continued support and patronage.

Sincerely,

Mark Morgan  
Vice President Aggregate Sales | Northern Region